





Many SMB's are so focused on the present that they don't think about "what happens if?" They're too busy working *in* their business rather than working *on* their business. And, often times Data Backup and Disaster Recovery are those ugly ducklings that never get addressed until it's too late.

Data and information are the life blood of many companies, large and small. Studies have shown that 50% of companies who lose their data for just 10 days file for bankruptcy immediately while 93% file within a year. Data loss can be devastating and having a reliable backup and disaster recovery solution can mean the difference between staying afloat and not.

Our BDR solution provides a highly reliable and cost effective way to address an organization's backup, online storage, and server disaster recovery needs.



-  **Complete Block Level Backup**
-  **Unlimited Incremental Snapshots**
-  **MS-Exchange Mailbox Recovery**
-  **Offsite Backup Storage**
-  **Fail-over Server Virtualization**
-  **Bare Metal Restore Capabilities**

Benefits

Integrated All-in-One Solution

- Local Disk Based Backup
- Fail-over Server Capable for Server Disaster Recovery
- Offsite Backup Storage Included
- Bare Metal Restore Capable
- Offsite Server Restore in case of total catastrophe

Disk Based Backup vs. Tape Based Backup

- Longer life improves reliability
- Reduced time to restore
- Shorter backup window is required

More Cost Effective than Traditional Backup

- Reduced initial acquisition costs
- Reduced ongoing operating costs
- Ability to scale as your network and storage needs grow

Advanced Feature Set

- Incremental backups as often as every 15 minutes
- Block level methodology backs up open files
- Incremental backups retained since inception
- Fail-over server virtualization provides business continuity

Reliable and Secure Managed System

- BDR device monitored 24/7 by our NOC
- Backup images tested monthly by our NOC
- Backup Images stored in AES 256 bit encryption
- Offsite data stored in redundant, hardened, and secure data centers

FPA Technology Services, Inc. has provided outsourced IT services to growing businesses since 1991. With FPA's "business first" approach, FPA prides itself on being a trusted technology advisor helping clients leverage technology to achieve their business objectives. FPA hires only the best and the brightest and with a variety of degrees and certifications. With FPA, it's about how we do what we do. It's about the value we provide to our clients. It's about removing the worry around IT. FPA effectively handles all of a company's technology needs, allowing our clients to focus on achieving their business objectives.

Business Before Technology™ - We Get IT!

Capabilities

- Backup & Restore
- Bare Metal Restore
- Fail-over Virtualized Server
- Offsite Storage & Replication

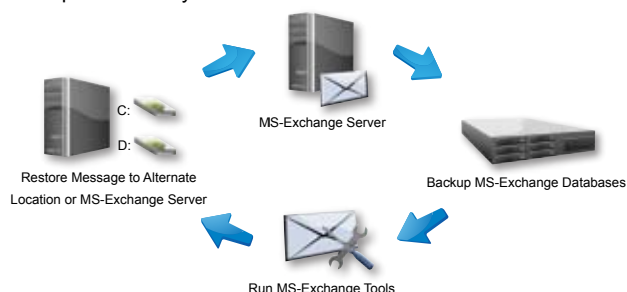
BDR Models

| | \$500 | \$1000 | \$2000 | \$3000 |
|---------------------------------------|----------------------------|------------------------|------------------------|-------------------------|
| Form Factor | Micro-Tower | Micro-Tower | 2U Rackmount | 2U Rackmount |
| CPU | 3.2 GHz AMD Quad Core | 3.2 GHz AMD Quad Core | Intel i7 Quad Core | Intel i7 Quad Core |
| RAM | 16 GB | 16 GB | 24 GB | 24 GB |
| In-House Storage | 500 GB (2 x 500 GB RAID 1) | 1 TB (2 x 1 TB RAID 1) | 2 TB (3 x 1 TB RAID 5) | 3 TB (6 x 1 TB RAID 10) |
| Offsite Storage | 500 GB | 1 TB | 1 TB | 2 TB |
| Max Number of Servers to be Backed Up | 3 | 3 | 8 | 16 |
| NIC's (1 GB) | 2 | 2 | 2 | 4 |
| Bundled Mailbox Recovery Licenses | Unlimited | Unlimited | Unlimited | Unlimited |
| 3 Year Maintenance and Warranty | Included | Included | Included | Included |

Backup & Restore

Features

- Bit level backup
- Snapshots can be set to be taken up to every 15 minutes
- 256-bit AES Encryption
- MS-Windows server support for 32 and 64-bit OS's
- Disk based backup
- Unlimited system restore points
- Recover using drag and drop functionality
- MS-Exchange message level recovery
- Database & application level recovery
- VSS aware
- Sync to external drive options
- Multiple restore points local & offsite



Fail-over Virtualized Server

Features

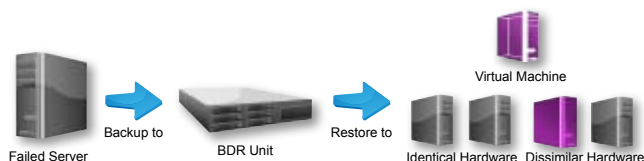
- Runs directly from the NAS
- Virtualize a server in minutes
- Hardware independent shorten RTO's
- Select a point-in-time snapshot just before the failure
- Virtual Server will have the same network settings
- Backups occur during virtualization
- Virtualize directly from backups
- Perform real or test Virtualizations
- Perform a BMR back to your production server



Bare Metal Restore

Features

- Virtual to physical restores
- Virtual to virtual restores
- Restore to dissimilar hardware
- Integrated driver support
- Multiple partition restores
- MS-Windows domain controller support



Offsite Storage & Replication

Managed Offsite Transfer

- Transfer the base image and incrementals via external drive
- Incremental file transfer over the wire to our collocation
- Bandwidth configuration and transfer analyzer
- 256-bit AES encryption tunnel
- Scheduling options
- Packet level verification
- Backups replicated between co-lo's once per day
- Error notification and reporting

BDR Replication

- Replicate to BDR, ARCA, or Vault
- 25 Concurrent connections
- Restore from anywhere
- Custom Scheduling
- Integrated email alerting
- Bandwidth throttling
- Encrypted tunnel

